

# Coaching Program

## Case Study

The client is a highly profitable, boutique hedge fund in London that doesn't typically run training programs for new hires. They needed a short, intense one-on-one coaching program to get a new hire up to speed, with a particular focus on modelling and valuation for SAAS (Software as a service). The client also needed the new hire to have access to learning and support on an ongoing basis as they got up to speed.

### CLIENT

**Boutique Hedge Fund**

### PROGRAM

**One-on-one coaching**

### LOCATION

**London**

### PARTICIPANTS

**1**

### INSTRUCTORS

**1**

Lead instructor:



**Alastair Matchett**

—  
EX-J.P. MORGAN

## The Solution



### Comprehensive

Financial Edge is no stranger to delivering training to the biggest and most prestigious banks and financial institutions in the world. We routinely deliver to classrooms of hundreds, but also provide intensive coaching and one-on-one training where the situation demands it. For this client we delivered a five-day instructional program in London, with some pre-work on accounting delivered as self-paced eLearning.



### Continued Education

One day was spent on accounting, two days on modelling, and built a model of Adobe's transition from an ecommerce product to a SAAS company, using live data from company financials. The final two days were focused on valuation. Once the in-person training had concluded, the individual had full access to Felix, our extensive eLearning platform with 280 hours of on-demand content across 2,900+ videos and 1,000+ practical workouts.

# The Impact

---



## Desk-ready

The new hire was intelligent and a fast learner, so was able to get up to speed incredibly quickly despite having limited previous finance training. Having one-on-one training from an expert financial trainer – especially one with hands-on experience working on Wall Street – is an unparalleled way to develop.

## Trusted by Wall Street's Top Investment Banks

There's a reason we're trusted to teach Wall Street's best analysts. With instructors from J.P. Morgan, Goldman Sachs, Barclays, and other bulge bracket heavyweights, we deliver an unparalleled learning experience.

From investment banking fundamentals to specialized PE and asset management courses, we've got the resources to create bespoke training for any business needs. We deliver optimized training for your cohort and budget, whether it's in-person, virtual, on demand, or off the shelf.

**Get the Tailored L&D Solution Your Team Deserve**

[BOOK A FREE CONSULTATION TODAY](#)